



**Close more Daikin FIT sales  
using OPTIMUS!**

**Industry BEST Financing  
Plans and SIMPLEST Process!**

Although the economy is changing, OPTIMUS remains consistent with LOW and NO Dealer Fee options to help you close more sales! Check out some of the top used plans to sell Daikin FIT below.

✓ **NO DEALER FEE Second and Third Look Programs!**

- Only program with No Dealer Fee Options on first through third look regardless of FICO score!

✓ **SOFT CREDIT Pre-Qualification!**

- Add to your website, QR code on mailer, email, or even text soft credit app to your customer to know before you go!

**TOP USED PLANS TO SELL DAIKIN FIT**

PLAN #	PLAN DESCRIPTION	APR	PAYMENT FACTOR	DEALER FEE	NET FEE AFTER DAIKIN ELITE 8% FIT REBATE
<b>1069</b>	6 Months 0% Interest and No Payments, converts to 10 yr loan at 9.99% w/ no accrued interest	0% / 9.99%	1.32%	8.00%	0.00%
<b>2521</b>	12 Month No Interest No Payments	17.99% - 26.99%	2.32%	7.80%	0.00%
<b>2736</b>	10 Year 6.99%	6.99%	1.16%	10.50%	2.50%
<b>1569</b>	15 Year 6.99%	6.99%	.90%	14.00%	6.00%
<b>1599</b>	15 Year 9.99%	9.99%	1.07%	7.50%	0.00%
<b>6160</b>	0% for 60 Months, Equal Payment Required	0.00%	1.67% & 1.85%	20.00%	12.00%

\*EFFECTIVE 5/01/2023 - All new OPTIMUS by GreenSky plans will be active in the financing portal, meaning available for selection by your customers who qualify. Should you wish to deactivate or change any of the new plans or existing plans you may do so by logging into your Greensky portal or contacting 833-678-1687 or [optimusfinancing@egia.org](mailto:optimusfinancing@egia.org)

**Industry Best Financing Sales, Best Practice, and Process Training Available!**

Set up a session with top trainers, or watch on demand videos to learn best practices around offering financing, sales strategies, and how to use the OPTIMUS program to increase sales!

Access now at **[OPTIMUSfinancing.com/resources](https://optimusfinancing.com/resources)**



**GET STARTED NOW!**

If you are not enrolled in OPTIMUS, enroll now at **[OPTIMUSfinancing.com/enroll](https://optimusfinancing.com/enroll)** OR scan the QR code

If you are enrolled and need training, or have questions about OPTIMUS, call 833-678-1687 or email [OPTIMUS@egia.org](mailto:OPTIMUS@egia.org).

If you are using GreenSky through EGIA but have not yet enrolled in OPTIMUS you are missing out on reduced pricing and a seamless application process that includes near prime and subprime options with a soft credit pull. If you aren't sure if you're enrolled in OPTIMUS, you probably aren't. Please call or email us to verify.