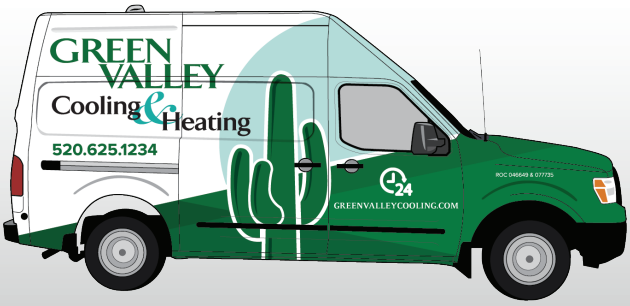
DAIKIN ELITE DEVELOPMENT PROGRAM

Member Spotlight

Green Valley Cooling & Heating

GREEN VALLEY, AZ

58	56	12.5M
EMPLOYEES	YEARS IN BUSINESS	ANNUAL REVENUE



Q

How has your overall experience been with the Daikin Elite Development Program powered by EGIA Contractor University?

Having resources that cater to each department in our organization has been incredibly valuable. The video content, especially on tax planning, growth strategy, and marketing, has proven particularly beneficial. Overall, the platform has become an indispensable tool for my team, supporting our ongoing professional development and aiding in achieving our growth objectives.

What elements of the Daikin Elite Development Program, powered by EGIA Contractor University, have you found most beneficial to your company?

I think the monthly marketing virtual meetings are great that Drew Cameron puts on. Also, this year, there was a springtime tax webinar with Gene Marks that I felt was the best webinar I had attended through EGIA. It was a great help offering ideas to enhance employee benefits, understanding all the tax credits available, tax savings and a bit of information on ESOP transition.

A

What have you been able to improve in your business as a result of the Daikin Elite Development Program powered by EGIA Contractor University?

The biggest area of improvement was building and developing a mid-level management team. We were able to gain support through role descriptions, letters of expectations and departmentalization.

How would you compare the Daikin Elite Development Program, powered by EGIA Contractor University, to other business training programs you have used/experienced in the past?

This one is by far a better resource, as it provides supporting documentation, videos and materials for all roles within the company.

What type of financial impact would you say the Daikin Elite Development Program, powered by EGIA Contractor University, has had on your business?

I don't think I could measure the financial impact, but I could say that it has been tremendous in supporting/organizing internal growth to successfully support all departments. That could be measured in turnover and retention.

What would you tell other contractors who may be considering signing-up for the Daikin Elite Development Program powered by Contractor University?

I think it is a wonderful platform for contractors.