

## How has your overall experience been with the Daikin Elite Development Program powered by EGIA Contractor University?



Fantastic, we joined using our accrual dollars and immediately started benefiting from the finance buy downs. We have also utilized the sales training programs. The program is much larger than I anticipated.

## What elements of the Daikin Elite Development Program, powered by EGIA Contractor University, have you found most beneficial to your company?

Definitely the OPTIMUS Finance program and training.



What have you been able to improve in your business as a result of the Daikin Elite Development Program, powered by EGIA Contractor University?

We are able to sell more Daikin FITs.

How would you compare the Daikin Elite Development Program, powered by EGIA Contractor University, to other business training programs you have used/experienced in the past?



The EGIA platform is very rich. We have been impressed with the amount of available information.

## What type of financial impact would you say the Daikin Elite Development Program, powered by EGIA Contractor University, has had on your business?

We have seen a drop in overall cost to finance and an increase in Daikin FIT sales.

## What would you tell other contractors who may be considering signing-up for the Daikin Elite Development Program, powered by EGIA Contractor University?



It's a no brainer. Absolutely worth it. There is a ton of content so be prepared to spend some time learning.