

## **Member Spotlight**



## **James A. Wheat & Sons**

GAITHERSBURG, MD

**54** EMPLOYEES

47
YEARS IN BUSINESS

10M Annual revenue



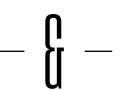


How has your overall experience been with the Daikin Elite Development Program powered by EGIA Contractor University?



We have been very impressed with the offerings.







The large amount of educational videos available across multiple departments of our business. As well as the ease of use by our employees.



What have you been able to improve in your business as a result of the Daikin Elite Development Program, powered by EGIA Contractor University?



Training, Training, Training. We reward our employees with PTO for each completed class. This encourages them to broaden their knowledge which in turn improves their performance here at work.

How would you compare the Daikin Elite Development Program, powered by EGIA Contractor University, to other business training programs you have used/experienced in the past?



Easier to navigate and quick and easy to jump into a training video.

What type of financial impact would you say the Daikin Elite Development Program, powered by EGIA Contractor University, has had on your business?



The training has for sure reduced our callbacks because of mistakes in the field, as well as improved overall morale which has benefits across all aspects of the workplace that can't be quantified.

What would you tell other contractors who may be considering signing-up for the Daikin Elite Development Program, powered by EGIA Contractor University?

This is a no brainer. Sign up, enroll your employees and encourage the education. The rewards for the company keep coming and coming, not to mention the self betterment of all of your employees that will look back years later and can attribute their success in part to the classes offered by YOUR company through the EGIA program.